

Are you effectively managing your Supply Chain, or is it ineffectively managing you?

## SUPPLY CHAIN SERVICES

### Supply Chain Services

Kennametal's Supply Chain Services combine the industry's best practices with premier equipment and software solutions to help you:

- Manage tools and supplies.
- Reduce acquisition, possession, and usage costs.
- Increase operational effectiveness.

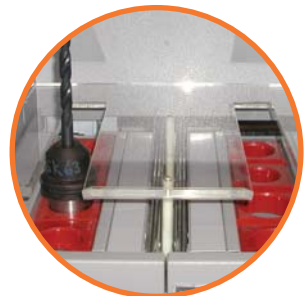
Various customer support options are available to help you maximize your savings.



### Applying Best Practices to Reduce Costs and Increase Effectiveness

Kennametal has implemented more than 500 customized supply chain service programs with major manufacturers worldwide, achieving impressive efficiency gains, cost reductions, and operational benefits:

- On-hand inventory REDUCED 30%–75%.
- Tool consumption REDUCED 10%–30%.
- Administrative costs REDUCED 10%–90%.
- Downtime REDUCED 10%–60%.
- Unattended tool availability 24 hours per day, 7 days per week.
- Usage reporting 100%.





## A Proven Methodology and Partnership

Successful optimization projects require planning, teamwork, and disciplined execution. Through our extensive experience in designing and implementing Process Optimization Services, Kennametal has developed a proven methodology for managing your project from beginning to end. Service deliverables are carefully outlined and jointly agreed to upfront. Progress and results are formally evaluated with your active involvement in every step of the project through our stage-gate management system:



### Kennametal Shared Rewards Program

Kennametal's Shared Rewards Program enables you to invest your tooling spend with a partner completely dedicated to the optimization of your production processes.

In fact, we often deliver cost savings that exceed your annual tooling purchases of Kennametal's industry-leading brands!

Call us today to find out more!

### Kennametal Complete...

Kennametal Complete focuses the resources of the metalworking industry's leading offering of products and services to help you **reduce production costs, improve productivity, achieve operational excellence, increase profitability, strengthen customer loyalty, and thrive in an increasingly competitive marketplace.**

To learn more about how Kennametal Complete can boost your bottomline, contact your Kennametal Representative or visit [www.kennametal.com/completeservices](http://www.kennametal.com/completeservices) today!

 **KENNAMETAL<sup>®</sup>**  
*Engineering Your Competitive Edge*