



Welcome to Kennametal's Supplier Handbook. This handbook is designed to acquaint potential and existing suppliers with our company, culture, and supply chain objectives and directives.

As a global company, Kennametal needs suppliers who have global capabilities and are reliable in cost, supply, service and quality. Kennametal's commitment to integrity extends to its diverse and worldwide supply base. To ensure that suppliers conduct business with a high degree of integrity and in a responsible manner, all of Kennametal's suppliers are expected to conduct their business in a manner consistent with the principles outlined in the Supplier Handbook. Suppliers are also expected to be familiar with the business practices of their suppliers and sub-contractors and ensure they abide by the guidelines set forth in the Handbook.

We hope you take some time to review sections of the Supplier Handbook that you might be unfamiliar with or areas where you may have questions. In addition, Kennametal Corporate Purchasing contacts are included in the Handbook should you have any questions or concerns.

Regards,

A handwritten signature in black ink that reads 'Jim Cebula'. The signature is written in a cursive, flowing style.

Jim Cebula
Director, Global Purchasing and Travel